HHSC FINANCIAL STATISTICAL REPORT (FSR)

MCO Name: HealthSpring / Cigna Submission Date: 1/3/2017 Program: Service Area:

Rptg Period End Date: Submission Type: Yr-End 90-Day 8/31/2016 Do not include any MMP costs in the Admin FSR.

Part 1: Administrative Expenses

Incurred Months:	<u>Sep-15</u>	Oct-15	Nov-15	Dec-15	<u>Jan-16</u>	Feb-16	Mar-16	Apr-16	May-16	<u>Jun-16</u>	<u>Jul-16</u>	Aug-16	YTE
ISC Managed Care contract costs													
Salaries, wages, and benefits (excl. bonuses)	\$2,020,248	\$2,018,124	\$2,056,922	\$1,840,625	\$2,080,707	\$2,082,390	\$2,079,745	\$2,126,081	\$2,220,603	\$2,119,990	\$2,255,180	\$2,374,688	\$25,275,302
Bonuses	78,501	77,830	100,478	108,614	92,790	160,123	104,382	116,445	135,803	123,805	123,498	143,935	1,366,204
Rent, Lease, or Mortgage Payment for Office Space	65,657	65,096	65,827	66,195	65,435	65,851	66,541	54,724	66,894	67,071	66,980	68,747	785,017
Utilities (if not incl. in rent), excl. Phone/Telecom	9,985	(5,220)	9,880	1,287	10,330	1,281	15,681	1,212	1,275	1,193	5,938	20,940	73,782
Phone / Telecom / Cell phones / T1 / Broadband	2,184	4,041	2,743	1,496	696	3,881	6,353	4,677	5,569	6,492	8,010	7,577	53,718
Equipment Lease or Rent, excl. Phone/Telecom	4,900	828	2,513	4,628	5,171	2,092	3,448	4,402	3,331	4,709	2,328	3,057	41,407
Computer hardware/Software purch., uncapitalized	-	-	-	-		-	-	-	-			-	(
Furniture, Fixtures, and other Equipment Purchased, uncapitalized	-					-						-	(
Maintenance, Repairs, Custodial, and Security	233	19		4,094	(3,817)	3,544	352	(582)	8,105	(695)	2,660	4,597	18,510
Supplies, Postage, Freight, Printing	(48,349)	79,331	305,096	(75,089)	127,547	136,006	196,119	136,819	121,242	181,506	76,131	103,392	1,339,752
Legal & Prof. Services, incl. External Audit, Tax, Consulting	332,017	380,704	399,583	471,930	407,412	546,281	645,849	358,903	687,209	826,759	619,676	802,227	6,478,55
2 Travel Expenses	64,263	86,928	66,489	70,743	56,342	43,141	53,618	45,115	55,466	88,252	73,054	79,906	783,316
Marketing, PR, and Outreach (excl. Salaries)	(225,422)	193,017	200,269	304,232	1,714	47,912	64,256	202,033	(51,082)	90,515	81,028	(34,988)	873,484
4 Taxes (excl. income taxes & premium taxes) & Licensing	-	-		-	-	46	-	87	-	-	-		133
5 Insurance	-	-		-	-	-	-	-	-	-	-	-	(
6 Depreciation & Amortization					-	-						-	(
7 Other Adminstrative Expenses	(8,084)	5,982	11,258	9,374	9,419	3,263	4,632	25,375	3,420	5,946	80,121	5,435	156,140
B Subtotal (specified in-house services)	2,296,133	2,906,681	3,221,060	2,808,129	2,853,746	3,095,809	3,240,976	3,075,291	3,257,835	3,515,543	3,394,602	3,579,511	37,245,316
Outsourced services (Non-Capitated Arrangements)					-	-						-	(
Outsourced services (Capitated Arrangements)	6,416	6,467	6,419	6,538	6,232	6,425	6,481	6,459	6,517	6,375	6,483	6,479	77,290
PBM Admin Fees - Fees based on \$PMPM	-	-			-	-					-	-	(
2 PBM Admin Fees - Fees based on transaction volume	\$45,667	\$46,288	\$43,977	\$47,140	\$45,956	\$45,629	\$48,249	\$45,683	\$47,025	\$47,884	\$44,989	\$49,898	558,385
3 PBM Fees - Other	-	-	-			-	-					-	(
4 Corporate Allocations	1,159,058	1,305,344	1,299,018	1,242,102	1,118,278	1,346,304	1,358,732	1,798,948	1,162,897	1,340,482	1,245,771	1,354,253	15,731,187
Total Administrative Expenses	\$3,507,273	\$4,264,779	\$4,570,474	\$4,103,909	\$4,024,212	\$4,494,167	\$4,654,438	\$4,926,380	\$4,474,273	\$4,910,285	\$4,691,845	\$4,990,141	\$53,612,177
Not Included in Total Administrative Above:													
Total Administrative Above. Total Administrative Added Services	192	145	211	134	426	250	156	190	135	301	190	190	2,520
o Total Autilitionative value Added Services	192	145	211	134	426	250	100	190	135	301	190	190	2,320

27 by vendor and YTD dollar amount. Identify outsourced services included in Line 20 "Capitated Arrangements" of this part by

28 vendor and YTD dollar amount. Superior Vision (covered services)

Note: Unless an item is specifically stated otherwise, reporting of all amounts in the Admin expenses FSR is on an incurred basis (that is, reported in the period corresponding to dates the services were incurred, rather than to date paid). All prior quarters' data must be updated to reflect the most recent actuals.